

BOOST Hygiene Department Profits After COVID-19

DAY 3

1. Step 1: Run a hygiene report of who “changed” an appointment due to COVID-19
2. Step 2: Run a report of outstanding treatment for patients who “changed” their appointment due to COVID-19 pandemic
3. Step 3: Run a hygiene recare report from (Ex: March 25) pre-COVID-19 to past 6 months.
4. Step 4: Run a report of outstanding treatment pre-COVID-19 and up to 6 months ago.

5. Determine how many days of hygiene appointments you will need to accommodate the hygiene patients from Step 1.

6. Determine how many additional days you may need to accommodate patients from Step 2.

7. Determine what days you have available to only see hygienists.
 - a. Why “Super Hygiene Days?”
 - b. Why have a hygiene assistant?
 - c. How can you find a low-cost hygiene assistant?
8. The blocked schedule
 - a. Understand how many patients need more than one hygiene appointment when they return post COVID-19
 - i. Why more than one appointment you ask?

9. Reactivation Process:
 - a. _____
 - b. _____
 - c. _____
 - d. _____

10. How does R2R benefit you now?

ADDITIONAL NOTES

Your Next Steps:

1. Engage with Patients:
 - a. Solution Reach has a COVID-19 Special
 - b. Schedule a demo and get \$75 gift card
 - c. Email our office to schedule: admin@dentalpracticesolutions.com
 - d. Click this link to Schedule Your Demo
2. Know where you are (know your numbers) Ex. Opportunity Assessment)
3. Plan your schedule strategy
4. Plan your reactivation strategy

Just for You:

1. Opportunity Assessment (\$500 Value)
2. Scheduling and Communication demo with Solution Reach
3. Schedule a private COVID-19 RETREAT—PHYSICAL DISTANCING STYLE
 - a. Let's talk about how we can keep this momentum with your team going!
 - b. Trainings you schedule today will support your growth Post-COVID-19
 - i. Special Tuition with CE Credits

Contact our office and schedule these COVID-19 Solutions today:

O: 949-351-8741 Or schedule your Solution Reach demo using this link: bit.ly/75DollarGiftCard

You can email to schedule your opportunity assessment. Please include: Your office name, doctor name, best email, best contact person and their best phone # plus name of your practice management software. Use the email listed below.

Schedule a virtual coffee chat: <https://calendly.com/debbie-111/15min>